

# RTM Consulting

## Company Capabilities Overview

Our mission is to help consulting, professional, and shared services organizations get better at what they do

### **The Challenge**

Technology service providers and other human capital intensive service organizations including hardware, software and consulting companies, internal shared service organizations and outsourcing entities all know that efficient management of human capital, project processes, and other service delivery and go-to-market related processes are key to market success.

Today's challenging business environment makes running a services business highly dependent upon having lean and proven business and operational processes designed for peak performance.

### **The Solution**

Our unique combination of decades of services and outsourcing operational experience coupled with solutions targeted to the services organization allow us to work with large, medium and small firms to move beyond theory to practical application of industry best practices and achievement of exceptional results in the shortest possible period of time.

Contact Us:

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### **Who We Are**

RTM Consulting provides strategic and operational advisory services to technology companies and other industries to assist them in increasing revenues and growing margins by leveraging consulting, professional and shared services more effectively.

### **What We Do**

**Strategic Planning Services** - We use our extensive leadership experience to help services organizations build the right strategy and operational model to make value creation a reality.

**Resource Management** - We help you focus on 'Getting the Right Person in the Right Place at the Right Time' with our Just-in-Time Resourcing® (JITR) solution.

**Project and Portfolio Management** - Our unique PMO/PM frameworks will help your organization efficiently run projects on-time, on-budget, with consistently excellent quality.

**PS Business Optimization** - Our skilled practitioners help you identify and implement best practices necessary to transform your services business into the most efficient and effective operation possible.

**Skills Development/Training** - We enhance the soft skills of your consulting and professional services personnel to complement your product, business and technical knowledge. We also offer training in project management, resource management and other services based disciplines.

**PSA/PPM Consulting** - We provide an objective third party assessment and assistance in choosing the right automation solution for your needs – and assist you with implementation to achieve the benefits of your investment.

**Outsourcing Advisory Services** - We assist both providers and consumers of outsourcing services with Strategic Sourcing Consulting, Resource Management Strategies, Business Optimization, Skills Development and Training, and Resource Management/Project Management Automation.

**Value Realization Services** - Our unique Value Realization Framework enables you to help your clients close the technology consumption gap by accelerating adoption of your products full range of features and functions.

### **How We Do It**

Our highly disciplined management consulting and operational services include:

**Rapid Diagnostics** to identify opportunities to improve business performance.

**Implementation Services** to make solution implementation fast and effective.

**Business Planning Services** to turn your vision into a realistic operating plan.

**Business Acceleration Services** to accelerate your time to value with RTMC solutions.