



We Help Services Organizations  
Get Better At What They Do

### ***The Challenge***

Services providers are constantly being challenged to provide the right resources at the right place at the right time to maximize margins and project performance. Over the next decade, effectively and efficiently sourcing and managing resources will be the new high-water mark for the industry. At the same time, organizations are faced with the challenge of how to onboard and educate Resource Managers who do not have prior RM experience.

### ***The Solution***

Resource Management is the centerpiece of an iterative process managing both information and process designed to align skilled team-members with expectations for current and future project needs. Efficient Resource Management leads to improved project performance, improved utilization of human capital, better customer satisfaction for internal and external customers, reduced employee attrition, and reduced time management is involved in staffing issues.

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## Introduction to Resource Management

**Our mission is to help consulting, professional and support services organizations get better at what they do**

### **Who We Are**

RTM Consulting provides strategic and operational advisory services to technology companies and other industries to assist them in increasing revenues and growing margins by leveraging consulting, professional and support services more effectively.

### **Introduction to Resource Management**

This course is designed to provide foundational competency development for professionals new to resource management that work in organizations that focus on project-based work. Participants primarily work in Professional Services Organizations or Internal IT Organizations.

### **Course Objectives**

- ▶ Review the foundational concepts of resource management and how it supports the organization
- ▶ Understand the fundamentals of characterizing resource supply and demand through skills management, processing staffing requests and forecasting future demand
- ▶ Understand the role technology and governance play in effective resource management

### **What We Teach / How We Teach**

- ▶ Just-in-Time Resourcing® is RTM Consulting's brand of human capital management solutions
- ▶ Just-in-Time Resourcing® supports the capability to facilitate getting the right person in the right place at the right time
- ▶ We teach what the right set of RM capabilities are and why they are important to accomplish the most efficient use of human capital for Professional Services organizations and Internal IT Operations

### **Logistics**

This course is comprised of four hours of instructor led training by a qualified RTM Consulting instructor. Training is delivered in two, 2-hour virtual interactive sessions.

Also available is a \$200 rebate for anyone who completes the Intro to Resource Management course and then registers for and completes their RMCP® certification within 24 months from when they completed the Intro to Resource Management course.