



We Help Services Organizations
Get Better At What They Do

The Challenge

Both Consumers and Providers of outsourcing services are concerned with labor costs, and the quality and predictability of services received or provided.

Providers of outsourcing services must achieve higher resource utilization, improved margins, and better quality and predictability of their services.

Consumers of outsourcing services need to identify vendors with efficient resource management methods, secure favorable contract terms, and manage ongoing requirements with their vendors.

The Solution

RTM Consulting is the industry's foremost authority on effective and efficient human resource management, adding substantial value for both providers and consumers of outsourcing services by improving resource utilization and effectiveness.

Our staff has extensive experience working for some of the largest outsourcing companies in the world, and we bring that experience to our clients in the form of business transformation consulting focused on helping you produce better results.

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Outsourcing Advisory Services

Our mission is to help consulting, professional and support services organizations get better at what they do

Who We Are

RTM Consulting provides strategic and operational advisory services to technology companies and other industries to assist them in increasing revenues and growing margins by leveraging consulting, professional and support services more effectively.

Outsourcing Advisory Services Practice Areas

Resource Management

- ▶ Efficient and effective use of resources is essential to controlling the cost of labor, while ensuring predictable quality and project performance. We help outsourcing Providers and Consumers with business process transformation and automation required for 'Getting the Right Person in the Right Place at the Right Time' with our Just-in-Time Resourcing® (JITR) solution.

Strategic Sourcing

- ▶ For the outsourcing Consumer or Provider in the technology industry, determination of what to outsource vs. in-source is not always clear or easy. Our highly capable consultants have substantial prior experience with methodologies for making strategic sourcing choices.

Business Optimization

- ▶ For the outsourcing Provider, our skilled practitioners help you identify and implement best practices necessary to transform your outsourcing business into the most efficient and effective operation possible.

Skills Development and Training

- ▶ For the outsourcing Provider in the technology industry, we enhance the soft skills of your consulting and professional services personnel and customize a curriculum for mid to executive level management designed to help you outperform the competition.

Resource Management & Project Management Automation

- ▶ For the outsourcing Provider, we provide an objective third party assessment and assistance in choosing the right Services Automation tool for your needs including the management of both internal and external resources - and assist you in attaining the benefits of your automation investment.