



We Help Services Organizations
Get Better At What They Do

The Challenge

As a Consulting or Professional Services leader you need comprehensive and integrated information to manage your business. At the same time, you have tens, hundreds, if not thousands of resources out working on critical client related projects. You need a cost effective mechanism to garner the information you need – without over burdening your client facing resources.

The Solution

Every business transformation project involves a ‘life cycle’ of effort, from defining requirements to making the solution work effectively and efficiently for your operation. RTM Consulting brings decades of experience and a proven approach for the PSA buyer to help you make the best buying decision, implement your choice of tool(s) successfully and maximize your ROI.

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Professional Services Automation (PSA) Consulting Practice

Our mission is to help consulting, professional and support services organizations get better at what they do

Who We Are

RTM Consulting provides strategic and operational advisory services to technology companies and other industries to assist them in increasing revenues and growing margins by leveraging consulting, professional and support services more effectively.

PSA Practice

Professional Services Automation solutions can drive significant operational performance improvements to any delivery organization. Nearly every measured KPI can benefit from improved automation, ranging from better project performance and increased staff leverage to improved billable utilization. In fact, just a couple points of utilization improvement for a 250 person organization can bring \$1M to the bottom line. This is more than enough justification for action.

With a complex array of software solutions available to address these needs, the average company must invest substantial time and effort finding the right answer. RTM Consulting can assist your company with its broad range of services that span the entire decision and deployment life cycle.

RTMC PSA Consulting Services include:

- ▶ **PSA Strategy Services**
Strategy and Business Case Development, Requirements Definition and Vendor Selection.
- ▶ **PSA Implementation Services**
Project Management, Change Management, Systems Integration and Design, Configuration and Deployment of specific vendor solutions.
- ▶ **PSA Optimization Services**
Process Alignment, Organizational Adoption, Value Realization

RTM Consulting’s position in the professional services industry provides an extensive experience base with a wide variety of PSA tools – as well as an objective third party assessment of what is right for your business.